

# Barry-Wehmiller Companies, Inc.

## Who We Are



- With more than 5,200 team members in over 50 locations worldwide and revenues now surpassing \$1.1 billion, Barry-Wehmiller Companies, Inc. has emerged as a recognized industry leader through a process of “Achieving Principled Results on Purpose.”
- Barry-Wehmiller's four operating platforms—packaging automation, corrugating, paper converting and engineering consulting—are reinforced by organic growth initiatives and a disciplined acquisition strategy.
- Annual growth has exceeded 20 percent compounded over the past 20 years, strengthening our position as a great American company serving the top U.S. and global markets.
- Throughout our 123-year history, Barry-Wehmiller has grown from providing equipment for the beverage industry to being a diversified supplier of technology and services across a broad spectrum of industries, including food and beverage, pharmaceutical, household products, and personal care.
- In fiscal year 2008, revenues generated outside the U.S. are expected to surpass \$300 million, with sales, manufacturing and support operations strategically located throughout Europe, Asia and South America.

## Barry-Wehmiller

**ACCRAPLY**  
Barry-Wehmiller  
International Resources

**pneumatic  
SCALE ANGELUS®**  
HayssenSandiacre

**PC**  
Thiele  
Technologies  
MarquipWardUnited

DESIGN **MG** GROUP  
FleetwoodGoldcoWyard

# Barry-Wehmiller Companies, Inc.

Barry-Wehmiller's balanced and diversified approach to the market is made possible through nine interactive divisions:

**ACCRAPLY** a leading manufacturer of automatic labeling and label converting and finishing systems

**Barry-Wehmiller International Resources** a pioneer in the creation, development and integration of advanced information technology and engineering solutions

**DESIGN GROUP** a premier supplier of manufacturing automation and engineering consulting services

**FleetwoodGoldcoWyard** a leading producer and supplier of advanced conveyance technology and product handling equipment

**HayssenSandiacre** a form/fill/seal technologies and services leader for more than 100 years

**MarquipWardUnited** a leading manufacturer of equipment for the corrugated and folded carton industries

**PC** providing advanced converting, printing and packaging technologies for the tissue, nonwovens and flexible packaging industries since 1919

**pneumatic SCALEANGELUS** a global provider for filling, capping, can seaming, labeling and centrifugation

**Thiele Technologies** a leading producer of placing, bagging, cartoning, case packing and palletizing equipment

## What We Believe

At Barry-Wehmiller, our *Guiding Principles of Leadership* define our vision of a dynamic corporate culture based on trust, respect and a genuine commitment to the personal and professional development of our team members. By striving to live these principles each and every day, we put our organizational values into action and advance our goal of measuring success by the way we touch the lives of people.

*We believe* that creating a truly successful environment—one that brings out the best in people and translates into strong business results over time—is our leadership challenge.

*We believe* that in every interaction, our customers are entitled to proactive and insightful communication with competent individuals who genuinely care about our customers' needs and the quality of their experience with us.

*We believe* that our commitment to the principles of the Lean Enterprise system will allow us to make significant enhancements in productivity and responsiveness to the market, while improving the quality of products and services for our customers.

*We believe* that the convergence of Lean and our *Guiding Principles of Leadership* is a strategy which is critical to a business model that secures a rewarding and sustainable future for our associates by allowing us to meet the challenges of our markets more efficiently.

*We believe* that the fusion of our unique culture with the clarity of our vision is a powerful combination critical for long-term growth.



Robert H. Chapman  
Chairman & CEO

## Barry-Wehmiller Companies, Inc.

8020 Forsyth Boulevard • St. Louis, MO 63105 USA • (314) 862-8000  
www.barry-wehmiller.com